

# MARKET ACTION

A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

## RESIDENTIAL REVIEW: Metro Portland, Oregon

March 2001 Reporting Period

### March Residential Highlights

Realtors® in the Portland metro area had an exceptional month. Both accepted offers and closed sales were the highest ever recorded by RMLS™ for the month of March. The 2,743 pending sales topped last year's monthly total of 2,467 by 11.2%. The 2,323 closed sales represent a 19.4% increase over March 2000's 1,945 sales. (The most closed sales in March prior to 2001 occurred in 1994 with 2,090.) Compared to the previous March, new listings were down 2.4% (4,036 v. 4,136). The combination of growth in sales and flat activity in new listings shows in the very low available inventory of 4.9 months. The Portland market has not experienced an unsold inventory below 5 months since 1996.

### First Quarter Report

First quarter 2001 was the best first quarter in the ten year history of RMLS™. New listings were up a slight 1.8% over the previous year (12,067 vs. 11,856) and just missed the 1998 record level of 12,131. The 7,495 pending sales in first quarter 2001 topped last year's 6,330 by 18.4%, while closed sales improved on the same period of 2000 by 12.1% (5,313 vs. 4,741.) Previous high levels for accepted offers (6,895) and closed sales (4,809) in the first quarter also occurred in 1998. Pending sales in first quarter 2001 were 8.7% higher than the previous high mark, while closed sales topped 1998's by 10.5%. The appreciation rate stands at 5.8% for the average sales price and 3.8% for the median sales price.

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### Available Inventory in Months

	1999	2000	2001
January	9.0	10.1	8.5
February	8.0	8.3	8.1
March	5.8	6.3	4.9
April	6.1	7.2	
May	6.4	6.4	
June	5.5	6.2	
July	6.0	7.4	
August	6.2	6.3	
September	6.6	6.4	
October	6.8	6.6	
November	7.6	6.9	
December	6.8	6.4	

## Residential Market Highlights

Metro Portland Oregon		New Listings	Pending Sales	Closed Sales	Average Sales Price	Median Sales Price	Average Market Time*
<b>THIS YEAR</b>	March 2001	4,036	2,743	2,323	197,500	169,900	80
	Year To Date	12,067	7,495	5,313	196,400	168,000	82
<b>LAST YEAR</b>	March 2000	4,136	2,467	1,945	193,900	163,400	83
	Year To Date	11,856	6,330	4,741	193,300	163,000	87

\* Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

# AREA REPORT • 3/2001

## Metro Portland, Oregon

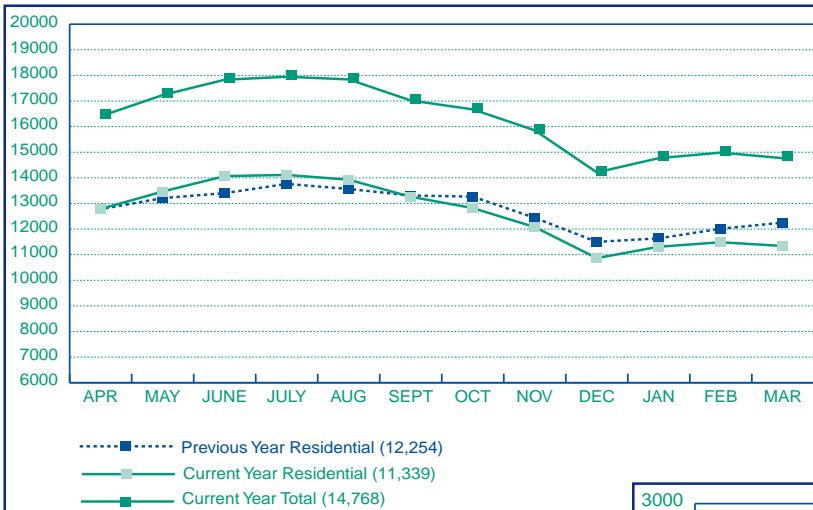
	RESIDENTIAL														COMMERCIAL		LAND		MULTI-FAMILY	
	Monthly							Year-To-Date							Year-To-Date		Year-To-Date		Year-To-Date	
	Active Listings	New Listings	Pending Sales	Pending Sales 2001v.2000**	Closed Sales	Average Sales Price	Average Market Time*	New Listings	Pending Sales	Pending Sales 2001v.2000**	Closed Sales	Average Sales Price	Median Sales Price	Appreciation ***-see note below	Closed Sales	Average Sales Price	Closed Sales	Average Sales Price	Closed Sales	Average Sales Price
NORTH PORTLAND	300	132	93	-2.1%	87	129,200	53	414	299	13.3%	218	127,700	122,100	4.4%	1	70,000	3	29,300	8	178,400
NE PORTLAND	695	346	261	-4.7%	228	168,700	48	1,078	735	11.4%	531	175,200	153,000	5.7%	6	426,200	4	47,300	23	189,900
SE PORTLAND	1,026	470	331	-0.6%	296	165,700	56	1,426	939	16.6%	690	163,600	146,000	5.5%	7	440,600	21	60,300	37	249,300
GRESHAM/TROUTDALE	1,006	293	181	23.1%	173	180,500	95	933	483	24.8%	372	171,200	155,500	3.9%	3	171,000	40	68,700	5	178,700
MILWAUKIE/CLACKAMAS	972	323	215	46.3%	158	196,000	89	973	499	31.3%	335	192,000	175,000	2.6%	5	575,500	30	110,000	3	185,200
OREGON CITY/CANBY	694	217	133	24.3%	109	189,000	80	683	341	8.6%	231	191,000	175,000	3.2%	1	70,000	23	138,600	5	339,000
LAKE OSWEGO/WEST LINN	800	285	186	17.7%	139	327,700	93	801	468	31.1%	312	307,200	268,000	9.1%	2	188,700	12	230,300	1	162,500
WEST PORTLAND	917	317	224	0.9%	168	261,000	89	935	617	4.4%	435	285,500	225,000	7.9%	4	129,300	19	148,100	4	318,800
NORTHWEST WA. COUNTY	388	200	108	-11.5%	88	251,000	85	507	328	-3.5%	234	251,300	231,300	4.9%	0	NA	7	211,600	2	251,400
BEAVERTON/ALOHA	646	327	285	19.7%	257	187,000	72	963	789	26.8%	544	182,500	163,200	5.9%	0	NA	14	158,500	7	211,400
TIGARD/WILSONVILLE	1,020	397	281	38.4%	247	211,200	80	1,149	758	33.2%	515	209,100	187,000	0.9%	4	232,500	22	190,200	4	175,700
HILLSBORO/FOREST GROVE	554	205	185	6.3%	152	173,900	66	692	539	20.3%	392	175,600	167,200	2.9%	2	169,400	29	67,200	8	163,500
MT. HOOD: GOV CAMP/WEMME	111	19	8	-61.9%	13	175,600	164	67	36	-14.3%	29	143,200	134,500	2.7%	0	NA	5	84,200	0	NA
COLUMBIA COUNTY	492	125	69	-9.2%	52	161,300	143	330	174	5.5%	126	154,500	149,700	2.8%	1	170,000	18	92,500	3	165,000
YAMHILL COUNTY	776	207	90	26.8%	91	177,000	113	545	258	35.1%	202	173,500	145,000	7.2%	4	43,600	28	80,900	5	161,300
MARION/POLK COUNTIES	517	105	56	0.0%	34	155,200	151	330	147	2.8%	87	143,000	130,900	1.3%	1	14,000	7	49,800	0	NA
NO. COASTAL COUNTIES	427	68	37	60.9%	31	228,600	165	241	85	63.5%	60	192,600	148,800	1.9%	2	16,800	11	126,500	3	213,000

\* Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

\*\*Percent change in number of pending sales this year compared to last year. In Monthly section, comparison is March 2001 with March 2000. Year-To-Date compares January through March 2001 with January through March 2000.

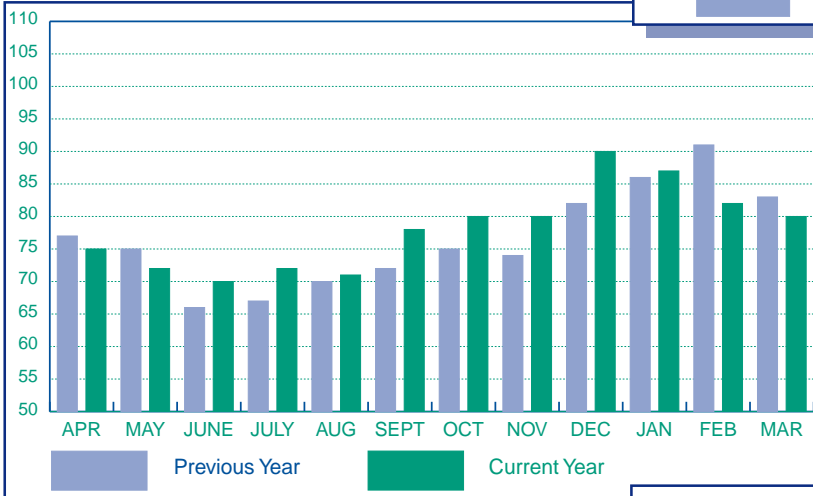
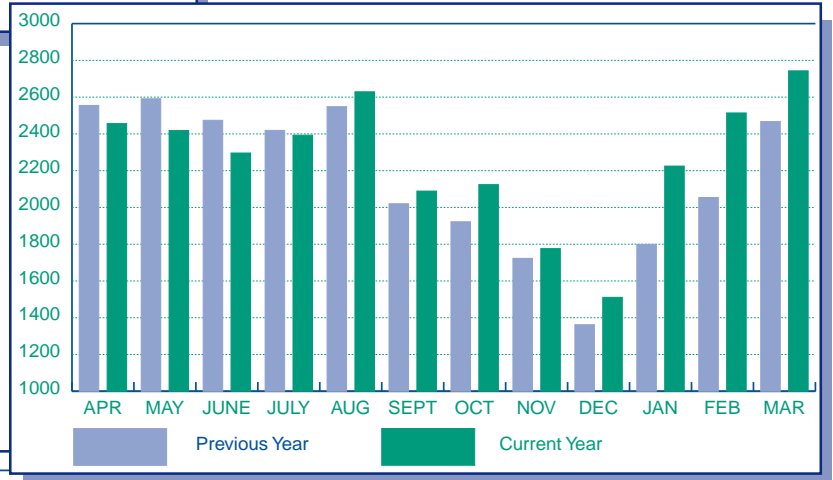
\*\*\* Appreciation percents based on a comparison of average price for the last 12 months with 12 months before (4/1/00 - 3/31/01 with 4/1/99 - 3/31/00.)

# Market Action



**PENDING SALES**  
**Metro Portland Oregon**

This graph represents monthly accepted offers in the metropolitan Portland, Oregon area over the past two years.

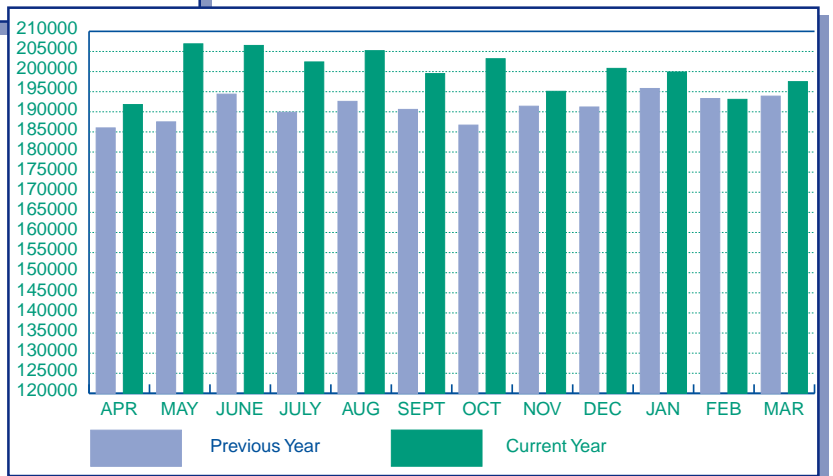


**DAYS ON MARKET**  
**Metro Portland Oregon**

This graph shows average days on market for Portland Metro area properties from listing to accepted offer.

**AVERAGE SALES PRICE**  
**Metro Portland, OR**

This graph represents the average sales price for all homes sold in the Portland, Oregon metropolitan area.

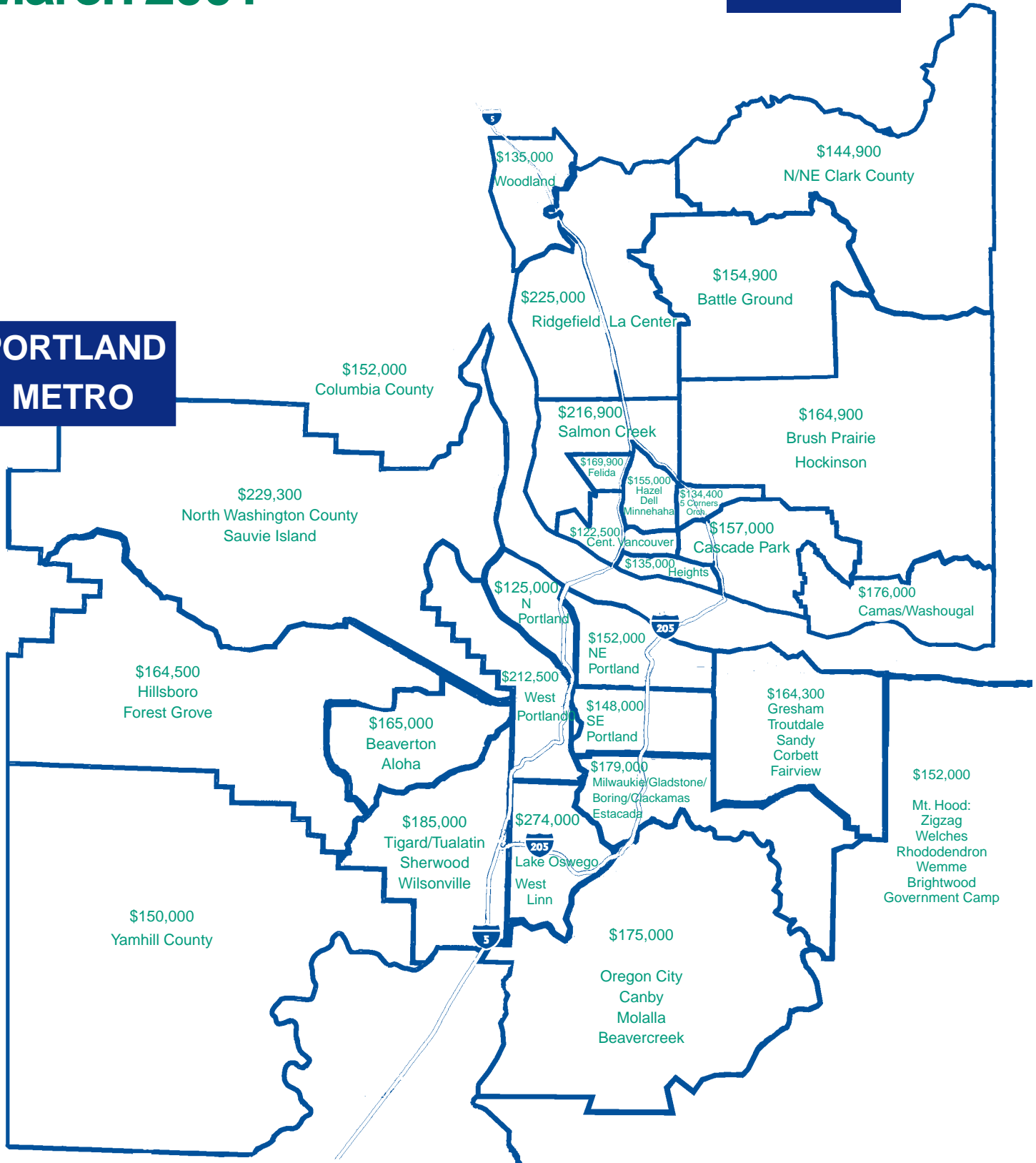


# MEDIAN SALES PRICE

## March 2001

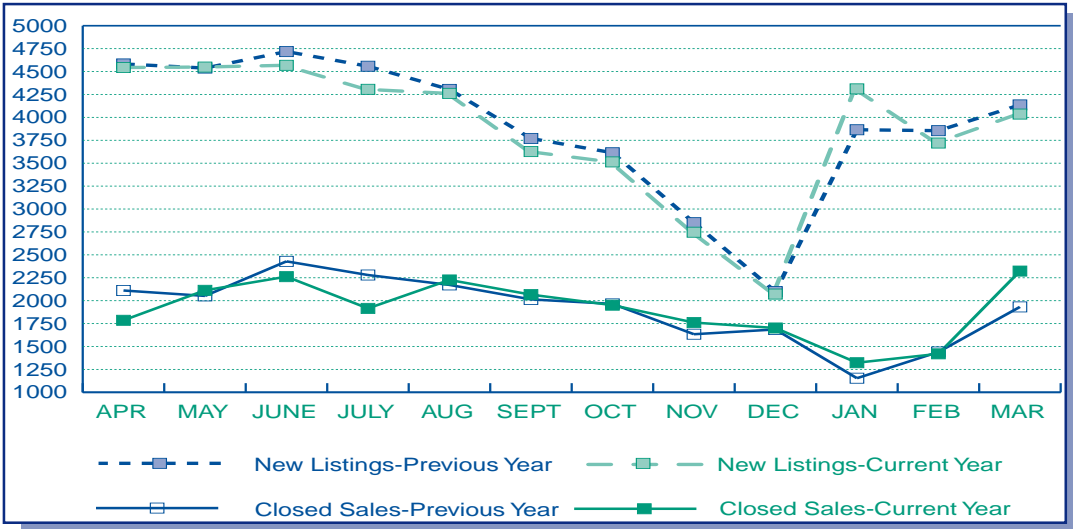
**CLARK COUNTY**

**PORTLAND METRO**



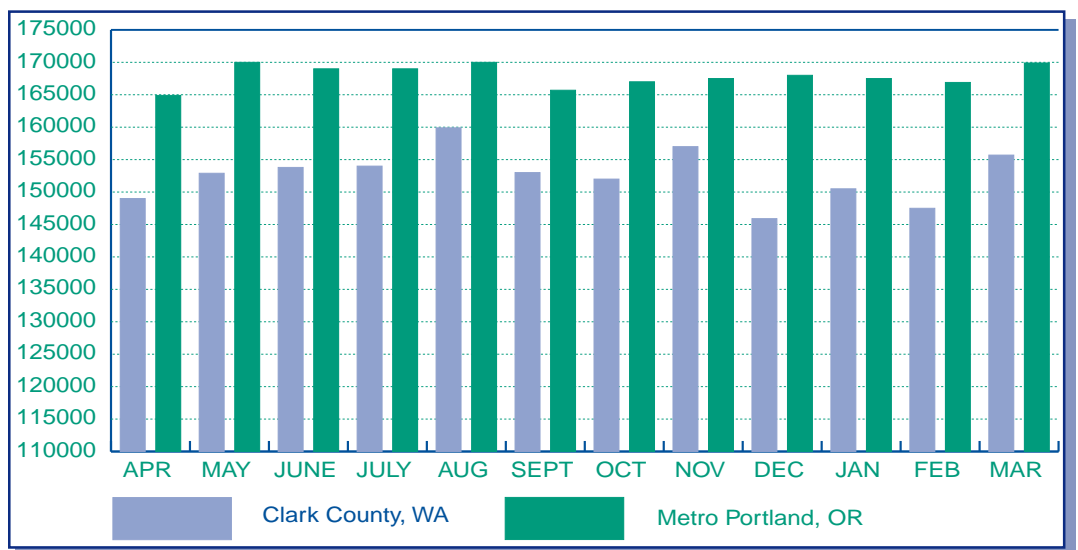
**PORTLAND, OR  
NEW LISTINGS &  
CLOSED SALES**

*This graph shows the new residential listings and closed sales over the past 24 months in the greater Portland, Oregon Metro Area*



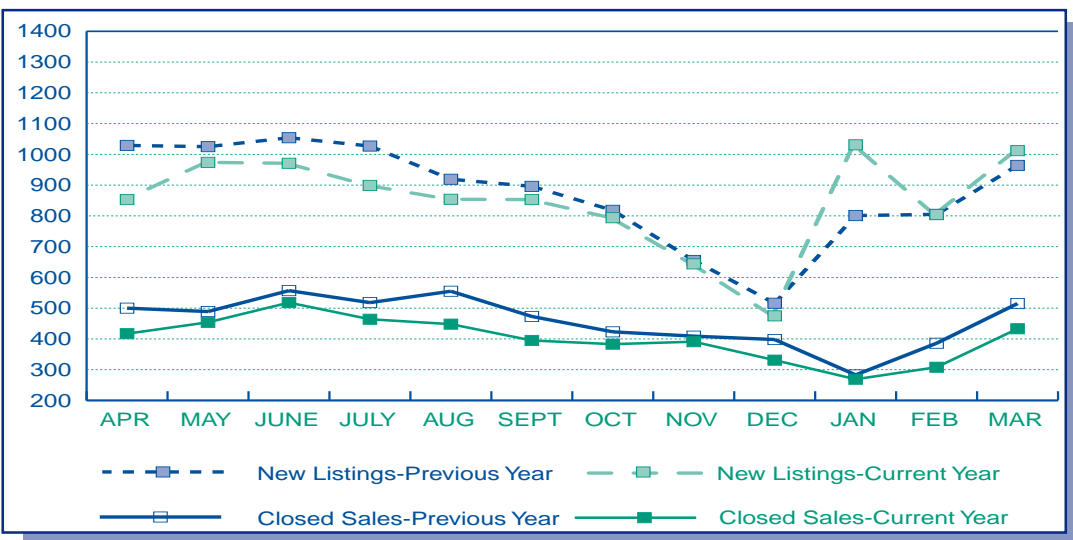
**PORTLAND, OREGON &  
CLARK CO., WASHINGTON  
MEDIAN  
SALES PRICE**

*This graph shows the median sales price over the past 12 months in the greater Portland, Oregon Metro Area and Clark County, Washington*



**CLARK COUNTY, WA  
NEW LISTINGS &  
CLOSED SALES**

*This graph shows the new residential listings and closed sales over the past 24 months in Clark Co., Washington*





# Clark County



RESIDENTIAL REVIEW: Clark County, Washington

March 2001 Reporting Period

## Residential Market Highlights

	Clark County, Washington	New Listings	Pending Sales	Closed Sales	Average Sales Price	Median Sales Price	Average Market Time*
<b>THIS YEAR</b>	March 2001	1,012	592	433	174,900	155,700	91
	Year To Date	2,883	1,576	1,062	175,000	151,000	92
<b>LAST YEAR</b>	March 2000	964	512	443	170,200	150,000	101
	Year To Date	2,594	1,361	1,222	171,600	148,000	91

**March Residential Highlights:** New listings in Clark County were up 5.0% over the previous March, with 1,012 properties listed in 2001 versus 964 in 2000. The total of 592 accepted offers represents a vigorous 15.6% increase over last year. Closed sales dropped by 2.3% (433 v. 443). At the end of March, there were 3,000 active residential listings on the market.

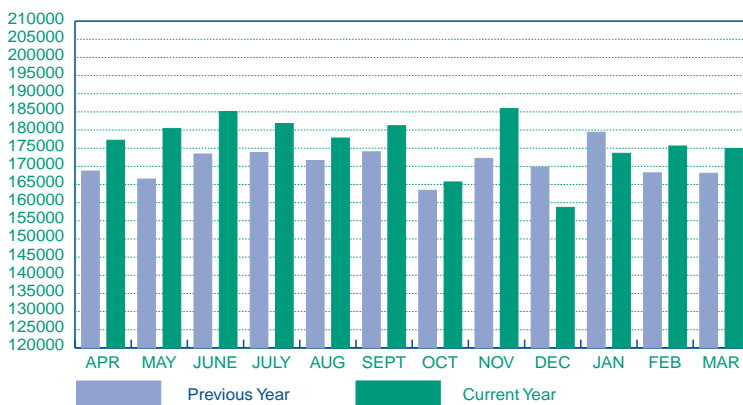
**Appreciation:** Comparing the twelve months ending in March 2001 with the twelve months before that shows an appreciation of 4.2% in the average sales price and 4.4% in the median sales price. At the same time last year, appreciation was running 4.8% in the average and 2.4% in the median sales price.

**First Quarter Report:** Activity is up in both new listings and accepted offers for the first quarter of 2001 compared to the same period last year. There were 11.1% more homes listed (2,883 v. 2,594) and 15.8% more pending sales reported (1,576 v. 1,361). Closed sales were down 13.1% with 1,062 recorded this year compared to 1,222 last year.

## Available Inventory in Months

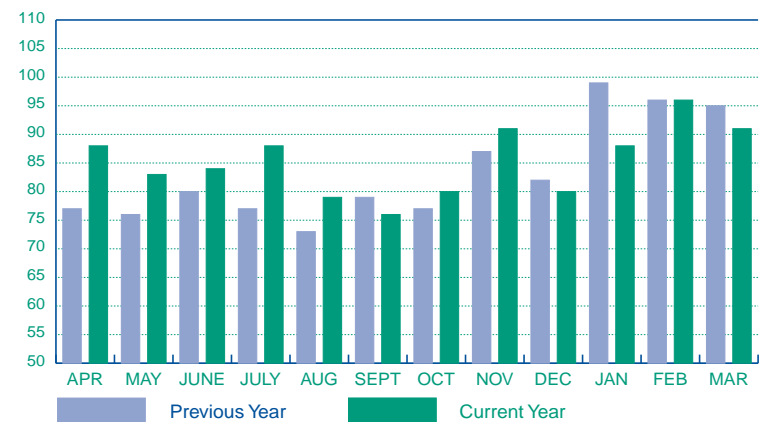
	2000	2001
January		11.0
February	7.8	9.7
March	6.9	6.9
April	6.7	
May	6.6	
June	6.2	
July	6.0	
August	7.2	
September	8.0	
October	8.1	
November	7.8	
December	8.0	

## AVERAGE SALES PRICE - Clark County, WA



This graph represents the average sales price for all homes sold in Clark County, Washington.

## DAYS ON MARKET - Clark County, Washington



This graph shows average days on market for Clark Co., Washington properties from listing to accepted offer. (See footnote on page 1.)

# Market Action

# AREA REPORT • 3/2001

## Clark County, Washington

	RESIDENTIAL														COM / INCOME		LAND		BUSINESS	
	Monthly							Year-To-Date							Year-To-Date		Year-To-Date		Year-To-Date	
	Active Listings	New Listings	Pending Sales	Pending Sales 2001 v. 2000**	Closed Sales	Average Sales Price	Average Market Time*	New Listings	Pending Sales	Pending Sales 2001 v. 2000**	Closed Sales	Average Sales Price	Median Sales Price	Appreciation ***-see note opposite	Closed Sales	Average Sales Price	Closed Sales	Average Sales Price	Closed Sales	Average Sales Price
CENTRAL VANCOUVER	259	72	42	10.5%	40	122,200	93	205	141	38.2%	96	126,600	122,500	11.9%	5	132,800	1	760,000	0	NA
THE HEIGHTS	96	31	17	-15.0%	11	153,100	66	84	58	20.8%	40	196,300	139,000	5.9%	1	140,000	1	169,000	0	NA
CASCADE PARK	623	268	188	33.3%	111	165,400	74	735	465	21.7%	304	166,200	148,000	4.0%	9	169,700	7	151,900	1	111,300
5 CORNERS/ ORCHARDS	206	90	58	20.8%	43	138,600	72	267	168	15.1%	109	137,600	132,000	0.7%	1	125,000	1	89,900	0	NA
HAZEL DELL	242	100	46	-6.1%	35	163,000	129	259	132	-2.9%	90	151,500	145,000	5.9%	1	139,900	3	79,600	1	69,000
FELIDA	104	35	20	-35.5%	26	173,900	70	120	73	2.8%	55	174,000	156,000	5.8%	7	157,600	5	63,100	0	NA
SALMON CREEK	253	77	51	21.4%	46	224,900	94	229	122	5.2%	95	235,800	216,900	6.1%	1	182,000	28	98,200	0	NA
CAMAS / WASHOUGAL	370	112	64	39.1%	44	216,400	121	307	150	17.2%	93	211,900	174,900	1.8%	5	251,600	45	79,300	0	NA
BRUSH PRARIE / HOCKINSON	195	59	34	9.7%	23	198,000	79	166	79	25.4%	46	235,400	213,000	4.3%	1	192,500	34	96,200	0	NA
RIDGEFIELD / LA CENTER	169	45	16	33.3%	16	220,000	65	145	45	50.0%	38	219,600	220,900	-3.2%	0	NA	5	96,400	0	NA
BATTLEGROUND	246	79	36	16.1%	24	184,000	134	205	88	29.4%	61	182,900	164,500	4.1%	0	NA	11	71,300	0	NA
NORTH / NE CLARK COUNTY	84	9	9	0.0%	7	180,500	72	67	24	-22.6%	17	141,600	120,000	-11.6%	0	NA	6	84,400	0	NA
WOODLAND	67	10	6	N/A	2	124,000	136	43	15	275.0%	8	120,200	135,000	-8.1%	1	599,900	0	NA	0	NA
COWLITZ COUNTY	86	25	5	-64.3%	5	143,700	132	51	16	-55.6%	10	126,000	114,000	3.8%	1	70,000	5	53,300	0	NA

\* Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

\*\*Percent change in number of pending sales this year compared to last year. In Monthly section, comparison is March 2001 with March 2000. Year-To-Date compares January through March 2001 with January through March 2000.

\*\*\* Appreciation percents based on a comparison of average price for the last 12 months with 12 months before (4/1/00-3/31/01 with 4/1/99-3/31/00.)

Market Action



# Lane County



RESIDENTIAL REVIEW: Lane County, Oregon

March 2001 Reporting Period

## Residential Market Highlights

	Lane County Oregon	New Listings	Pending Sales	Closed Sales	Average Sales Price	Median Sales Price	Average Market Time*
<b>THIS YEAR</b>	March 2001	691	408	286	154,400	134,900	92
	Year To Date	1,903	987	675	152,700	132,000	92
<b>LAST YEAR</b>	March 2000	675	323	324	145,200	130,000	75
	Year To Date	1,830	881	735	144,900	130,000	85

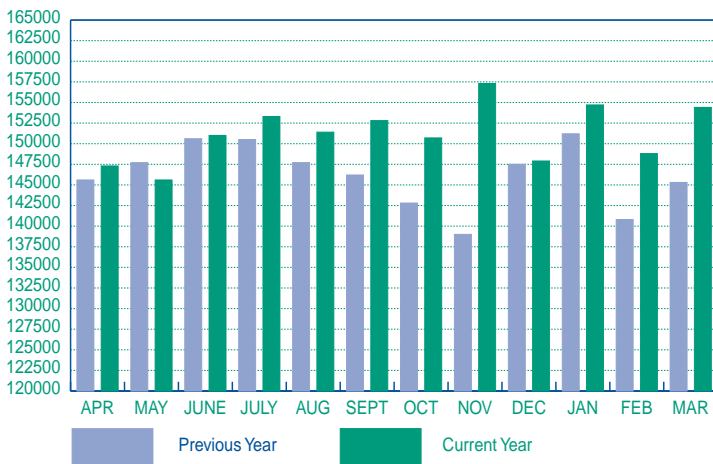
**March Residential Highlights:** At 691, new listings were up 2.4% in March compared to March 2000, when 675 new residential properties came on the market. Pending sales were up a remarkable 26.3%, with 408 accepted offers this March and 323 in the same period last year. Closed sales were down 11.7% (286 v. 324.)

**Active Listings & Inventory:** At the end of March, there were 1,954 active residential listings on the market, and 2,782 listings of all types. At the March rate of sales, the unsold residential inventory is equivalent to 6.8 months.

**First Quarter Report:** New listings in the first quarter of 2001 (1,903) were up 4.0% compared to the first quarter of 2000 (1,830.) Pending sales were up 12.0% with 987 accepted offers this year and 881 last year. Closed sales lagged by 8.2% (675 v. 735.)

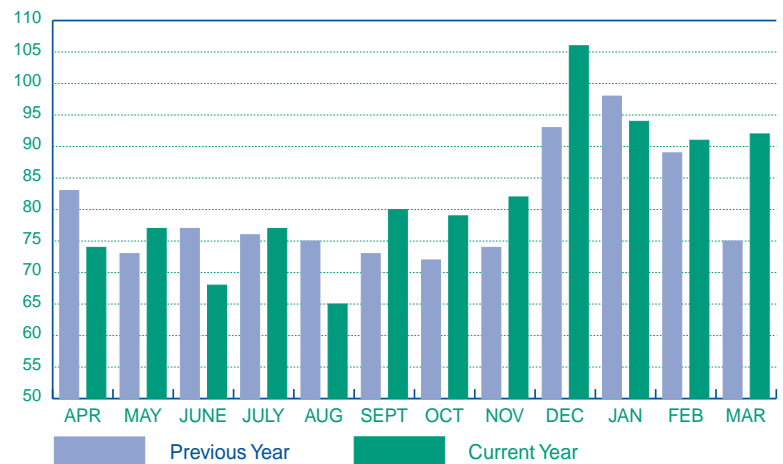
**Appreciation:** Comparing the twelve months ending in March 2001 with the twelve months ending in March 2000, appreciation in the average sales price was 3.1%. The median price rose 1.5% in the same comparison.

## AVERAGE SALES PRICE - Lane County, OR



This graph represents the average sales price for all homes sold in Lane County, Oregon.

## DAYS ON MARKET - Lane County, OR



This graph shows average days on market for Lane County, Oregon properties from listing to accepted offer. (See footnote on page 1.)

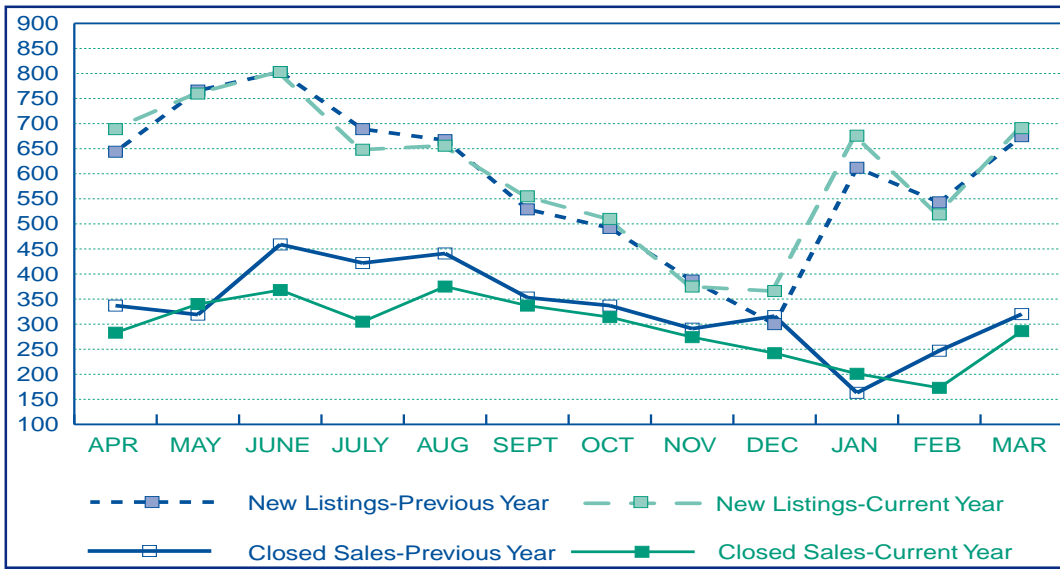
# Market Action

# AREA REPORT • 3/2001

## Lane County, Oregon

	RESIDENTIAL													RES INCOME	BUSINESS/COM	FRM/RANCH	LOTS/LAND				
	Monthly							Year-To-Date						Year-To-Date	Year-To-Date	Year-To-Date	Year-To-Date				
	Active Listings	New Listings	Pending Sales	Pending Sales 2001 v. 2000**	Closed Sales	Average Sales Price	Average Market Time*	New Listings	Pending Sales	Closed Sales	Average Sales Price	Median Sales Price	Appreciation ***see note opposite	Closed Sales	Average Sales Price	Closed Sales	Average Sales Price	Closed Sales	Average Sales Price	Closed Sales	Average Sales Price
NORTH GILHAM	58	23	13	85.7%	10	214,700	68	58	31	24	226,300	174,500	17.7%	1	159,900	0	NA	0	NA	0	NA
FERRY ST. BRG	129	53	30	30.4%	21	204,200	91	150	84	56	202,700	156,500	11.7%	3	204,200	0	NA	0	NA	0	NA
EAST EUGENE	103	45	31	19.2%	16	167,100	84	113	70	52	184,300	144,000	-0.1%	2	472,500	1	182,500	0	NA	4	128,100
SW EUGENE	199	78	43	16.2%	25	187,700	82	190	103	71	175,500	150,000	3.3%	3	143,300	0	NA	0	NA	10	108,300
WEST EUGENE	48	24	16	77.8%	16	138,800	60	63	35	28	136,400	111,400	1.3%	4	455,100	0	NA	0	NA	0	NA
DANEBO	177	53	45	45.2%	25	120,400	65	171	112	61	122,600	120,000	6.1%	1	150,000	0	NA	0	NA	20	35,000
RIVER ROAD	48	19	18	28.6%	7	122,600	154	68	33	15	126,000	124,500	-4.9%	4	147,800	0	NA	0	NA	2	33,500
SANTA CLARA	117	60	42	61.5%	38	161,400	81	151	106	73	158,500	150,000	3.8%	1	240,000	0	NA	0	NA	1	38,500
SPRINGFIELD	206	84	42	-33.3%	37	133,000	79	221	120	86	115,800	108,500	-0.3%	4	134,100	0	NA	0	NA	4	49,000
THURSTON	128	45	27	42.1%	13	127,600	115	134	62	41	120,500	123,200	4.1%	3	168,600	0	NA	0	NA	2	31,300
COBURG I-5	38	8	9	28.6%	5	211,000	54	34	15	10	180,900	120,000	0.8%	0	NA	0	NA	0	NA	2	208,500
MOHAWK VALLEY	39	10	2	0.0%	2	131,000	44	27	10	5	150,400	156,000	15.0%	0	NA	0	NA	0	NA	0	NA
MCKENZIE VALLEY	69	14	12	200.0%	5	296,200	98	48	23	14	246,100	225,000	14.4%	0	NA	0	NA	0	NA	2	73,800
PLEASNT HLL/OAK	135	34	17	112.5%	10	119,300	51	97	34	19	121,400	105,000	-10.9%	0	NA	1	170,000	0	NA	2	49,500
SOUTH LANE	256	70	26	4.0%	37	132,900	143	201	76	79	130,300	118,000	2.7%	1	130,000	0	NA	1	350,000	9	99,500
VENETA/ELMIRA	104	38	17	70.0%	8	137,100	158	84	36	19	157,300	139,900	1.2%	0	NA	0	NA	0	NA	2	69,200
JUNCTION CITY	89	30	18	63.6%	11	139,700	120	85	37	22	136,200	129,000	-6.2%	0	NA	0	NA	0	NA	5	88,100
FLORENCE	11	3	0	-100.0%	0	0	0	8	0	0	NA	NA	86.2%	0	NA	0	NA	0	NA	0	NA

\* Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only. \*\*Percent change in number of pending sales compares March 2001 with March 2000. \*\*\* Appreciation percents based on a comparison of average price for the last 12 months with 12 months before (4/1/00-3/31/01 with 4/1/99-3/31/00.)



### LANE COUNTY NEW LISTINGS & CLOSED SALES

*This graph shows the new residential listings and closed sales in Lane County*



# Douglas & Coos Counties



RESIDENTIAL REVIEW: Douglas & Coos Counties, Oregon

March 2001 Reporting Period

## Residential Market Highlights

		Douglas County Oregon	New Listings	Pending Sales	Closed Sales	Average Sales Price	Median Sales Price	Average Market Time*
<b>THIS YEAR</b>	March 2001		179	86	83	130,300	112,500	152
	Year To Date		531	235	197	123,900	106,300	160
<b>LAST YEAR</b>	March 2000		214	118	72	103,400	91,800	142
	Year To Date		624	250	189	113,500	93,800	138

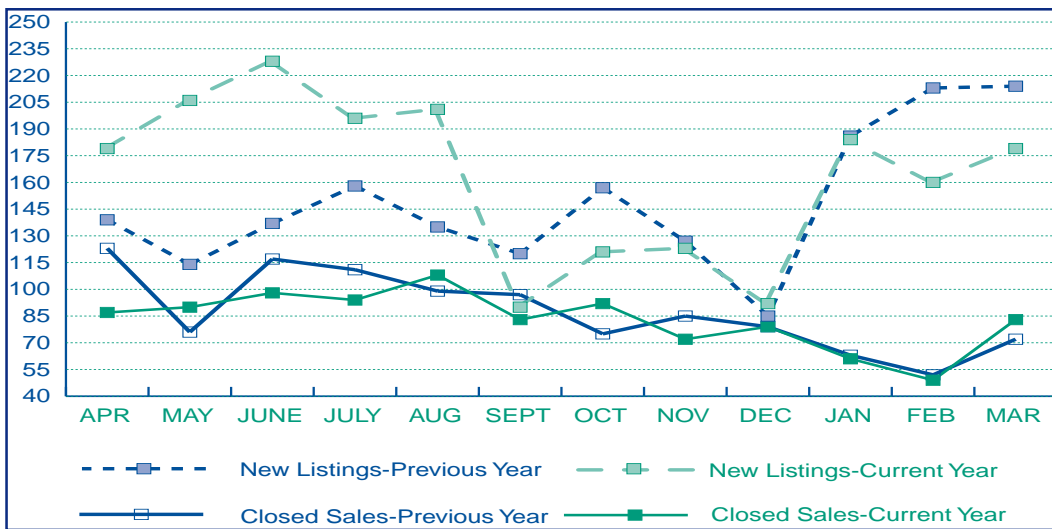
		Coos County Oregon	New Listings	Pending Sales	Closed Sales	Average Sales Price	Median Sales Price	Average Market Time*
<b>THIS YEAR</b>	March 2001		95	52	40	119,800	107,000	132
	Year To Date		321	144	88	112,100	100,000	144
<b>LAST YEAR</b>	March 2000		112	42	35	97,900	87,000	116
	Year To Date		317	128	100	95,100	83,800	133

Douglas County Residential Highlights: New listing activity was down 16.4% this March compared to March 2000. There were 27.1% fewer pending sales (86 v. 118). However, closed sales rose by 15.3%, with 83 reported in March 2001 and 72 in the comparable month last year.

At the end of March, there were 824 active residential listings, and the unsold residential inventory was equivalent to 9.9 months. Comparing the twelve months ending in March 2001 with the twelve months ending in March 2000, appreciation in the average sales price was 6.9%.

Coos County Residential Highlights: Activity decreased by 15.2% for new listings, with 95 new properties on the market in March 2001 compared to 112 in March 2000. Accepted offers rose 23.8% (52 v. 42) in the same comparison, and closed sales were up 14.3%.

At the March rate of sales, the 547 active Coos County residential listings represent a 13.7 month supply. Active listings totaled 955 in all categories. Comparing the twelve months ending in March 2001 with the twelve months ending in March 2000, appreciation in the average sales price was 7.4%.



### DOUGLAS COUNTY NEW LISTINGS & CLOSED SALES

*This graph shows the new residential listings and closed sales in Douglas County*

# Market Action

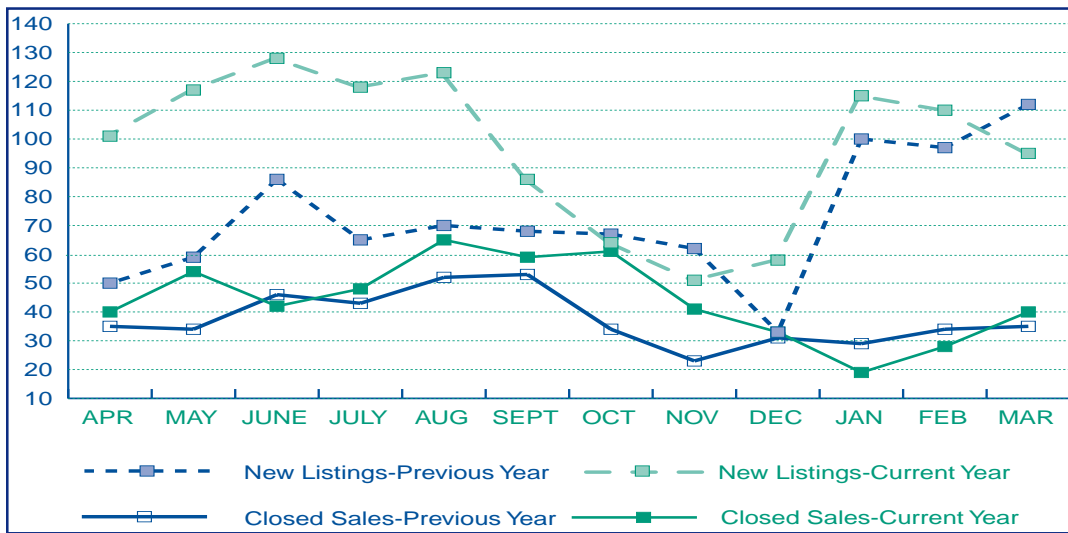
# AREA REPORT • 3/2001

## Douglas & Coos Counties, Oregon

### Area Report

Area Report	RESIDENTIAL														COMMERCIAL	LAND	MULTIFAMILY			
	Current Month							Year-To-Date							Year-To-Date		Year-To-Date		Year-To-Date	
	Active Listings	New Listings	Pending Sales	Pending Sales 2001 vs 2000**	Closed Sales	Average Sales Price	Average Market Time*	New Listings	Pending Sales	Pending Sales 2001 vs 2000***	Closed Sales	Average Sales Price	Median Sales Price	Appreciation **see note below	Closed Sales	Average Price	Closed Sales	Average Price	Closed Sales	Average Price
ROSEBURG	78	16	7	-41.7%	7	115,900	157	60	25	-19.4%	22	97,500	97,500	-1.5%	2	537,500	6	18,900	2	392,500
NORTHEAST ROSEBURG																				
ROSEBURG NORTHWEST	95	24	10	-41.2%	13	179,900	140	74	27	-12.9%	22	164,700	144,500	6.3%	0	NA	9	56,300	0	NA
ROSEBURG SOUTHEAST	53	16	4	-60.0%	6	106,400	64	40	15	-11.8%	14	117,000	128,000	27.4%	0	NA	1	14,000	0	NA
ROSEBURG SOUTHWEST	76	19	10	-23.1%	14	165,000	229	51	25	4.2%	24	159,200	128,500	10.7%	0	NA	7	62,100	0	NA
GLIDE & EAST of ROSEBURG	55	7	3	-57.1%	3	323,300	251	30	4	-60.0%	5	262,000	173,000	-0.1%	0	NA	3	64,200	0	NA
SUTHERLIN & N of ROSEBURG	195	38	18	0.0%	11	98,600	109	106	48	41.2%	41	121,000	94,000	5.1%	2	81,500	7	50,100	2	130,000
WINSTON & SW of ROSEBURG	79	15	7	-46.2%	6	95,600	124	51	19	-48.6%	24	124,100	107,500	13.0%	0	NA	1	92,500	0	NA
MYRTLE CRK & S/SE of ROSEBURG	129	25	17	6.3%	13	84,600	134	74	46	12.2%	29	76,400	71,000	2.2%	1	25,000	9	49,900	0	NA
GREEN DISTRICT	64	19	10	-16.7%	10	98,900	165	45	26	4.0%	16	106,700	108,200	2.6%	0	NA	1	23,500	1	164,000
DOUGLAS CO. TOTALS	824	179	86	-27.1%	83	130,300	152	531	235	-6.0%	197	123,900	106,300	6.9%	5	252,600	44	49,500	5	241,800
COOS COUNTY	547	95	52	23.8%	40	119,800	132	321	144	12.5%	88	112,100	100,000	7.4%	5	170,400	11	48,400	6	154,800

\*Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only. \*\*Percents based on a comparison of average price for the last 12 mos. with 12 mos. before (4/01/00-3/31/01 with 4/01/99-3/31/00.) \*\*\* Percent change in number of pending sales this year compared to last year. In Monthly section, comparison is March 2001 with March 2000. Year-To-Date compares January through March 2001 with January through March 2000.



### COOS COUNTY NEW LISTINGS & CLOSED SALES

This graph shows the new residential listings and closed sales in Coos County



MULTIPLE LISTING SERVICE

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825 NE Multnomah, Suite 270  
Portland, OR 97232  
(503) 236-7657  
Fax: (503) 230-0689

Douglas/Coos Co. Office

1604 NE Vine Street #2  
Roseburg, OR 97470  
(541) 673-3571  
Fax: (541) 673-6581

Clark County Office

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PO Box 61776  
Vancouver, WA 98666  
(360) 696-0718  
Fax: (360) 696-9342

Lane County Office

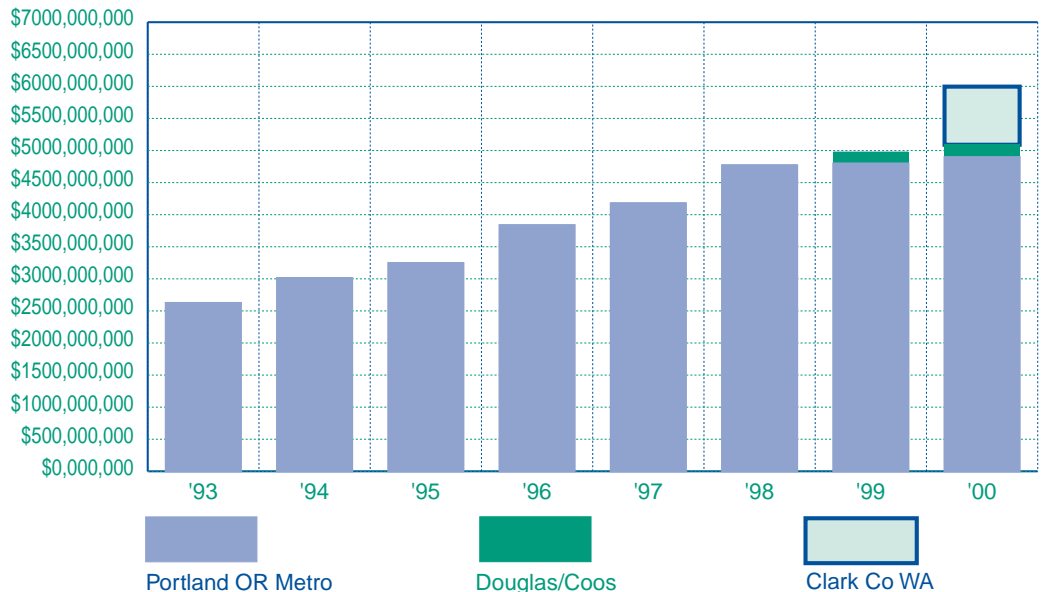
2139 Centennial Plaza  
PO Box 171  
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The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™ of Portland, Oregon. Statistics reflect reported activity for the greater Portland, Oregon metropolitan area, to include Multnomah, Washington, Clackamas, Yamhill, Columbia, and portions of other northwestern Oregon Counties; Clark County, Washington; and Douglas, Coos and Lane Counties in southern Oregon.

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**Residential Real Estate Dollar Volume**



*Total dollar volume of residential real estate sales through RMLS™.*

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